

Thursday, January 19
1:00 p.m.—4:00 p.m.
3 Leg. Update Credits
\$25 Member
\$35 Non-Member

Disclosures—Instructor Bill Ward, Esquire

Join Bill Ward to learn about the Delaware Disclosure Law. He will explain the Delaware disclosure law obligations, remedies for disclosure issues, analysis of disclosure issues, special cases and relevant Delaware law and risk management summary tips.

Friday, February 3
9:00 a.m.—4:00 p.m.
6 Required Credits
\$50 Member
\$60 Non-Member

Brokers' Core Course—Dee Hake DeMolen

Join Dee Hake DeMolen in the 6 hour mandatory continuing education course for Delaware broker licensees.

Thursday, February 9
9:00 a.m.—Noon
3 Required Credits
\$25 Member
\$35 Non-Member

Salesperson Core Course—Instructor Jim Waggoner

This course covers agency—the way it was and the way it is, ethics—the current year changes to the Code of Ethics, the Arbitration process, the ethics process and sanctions, and fair housing—blockbusting, redlining, steering, Megan's Law, Equal Opportunity Logo, Equal Opportunity Poster, Discrimination Intent vs. Effect, Advertising and Equal Service Report Form. This is a required course. SALESPERSONS—must complete this course and 3 hours in legislative issues to renew his/her license.

Thursday, February 9
1:00 p.m.—4:00 p.m.
3 Leg. Update Credits
\$25 Member
\$35 Non-Member

Legislative Update —Instructor Jim Waggoner

Review the first half of the 146th General Assembly and information on what may be coming up next session. Learn about legislation that may affect you as a REALTOR®, your clients and the way you do business.

Thursday, February 16
1:00 p.m.—4:00 p.m.
3 Elective Credits
\$25 Member
\$35 Non-Member

What's Under Your House?—Instructor Bill Anderson

Join Bill Anderson on a discussion of problems and solutions occurring below the floor level of a house. Topics up for discussion are on the crawl space, basement, foundation issues and basement finishing. You do not want to miss out on this exciting elective course!

Thursday, March 15
6:00 p.m.—9:00 p.m.
3 Required Credits
\$25 Member
\$35 Non-Member

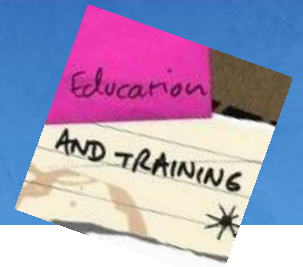
Salesperson Core Course—Instructor Gary Dodge

This course covers agency—the way it was and the way it is, ethics—the current year changes to the Code of Ethics, the Arbitration process, the ethics process and sanctions, and fair housing—blockbusting, redlining, steering, Megan's Law, Equal Opportunity Logo, Equal Opportunity Poster, Discrimination Intent vs. Effect, Advertising and Equal Service Report Form. This is a required course. SALESPERSONS—must complete this course and 3 hours in legislative issues to renew his/her license.

Wed., March 21
9:00 a.m.—Noon
3 Leg. Update Credits
\$25 Member
\$35 Non-Member

Legislative Update —Instructor Barbara Brodoway

Review the first half of the 146th General Assembly and information on what may be coming up next session. Learn about legislation that may affect you as a REALTOR®, your clients and the way you do business.



Friday, March 23
9:00 a.m.— Noon
3 Elective Credits
\$25 Member
\$35 Non-Member

Embracing and Enhancing Professionalism to Increase Revenue!—Instructor Gary Dodge

Join Gary Dodge as he covers definitions, common themes, certain standards of professionalism, what to expect when recognized as a true “professional” by clients and peers and how to define and promote professionalism amongst each other.

Wed., April 11
1:00 p.m.—4:00 p.m.
3 Required Credits
\$25 Member
\$35 Non-Member

Salesperson Core Course—Instructor Bill Ward

This course covers agency—the way it was and the way it is, ethics—the current year changes to the Code of Ethics, the Arbitration process, the ethics process and sanctions, and fair housing—blockbusting, redlining, steering, Megan’s Law, Equal Opportunity Logo, Equal Opportunity Poster, Discrimination Intent vs. Effect, Advertising and Equal Service Report Form. This is a required course. SALESPERSONS—must complete this course and 3 hours in legislative issues to renew his/her license.

Monday, April 23
1:00 p.m.—4:00 p.m.
3 Leg. Update Credits
\$25 Member
\$35 Non-Member

Legislative Update —Instructor Charlotte Herbert

Review the first half of the 146th General Assembly and information on what may be coming up next session. Learn about legislation that may affect you as a REALTOR®, your clients and the way you do business.

Wednesday, April 25
9:00 a.m.—NOON
3 Elective Credits
\$25 Member
\$35 Non-Member

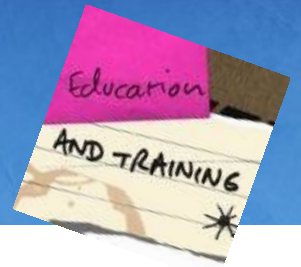
Professionalism in Real Estate Practice —Instructor Gene Millman

Join Gene Millman in learning everything you need to know about Ethics! This seminar satisfies the NAR quadrennial ethics requirement. 2012 is the last year of the third cycle.

Additional continuing education will be added to the schedule once the course is approved and/or scheduled with the instructor.

For online education (elective credits only) please go to: <http://kcar.theceshop.com/online-education/delaware/real-estate/broker-and-sales-license/continuing-education/courses.html>

This is the last license renewal period that DREC will be accepting online education. Take advantage of this opportunity if you are unable to attend any of the above seminars.



All classes are held at the KCAR Office

*Should you need special accommodations,
please notify the Association.*

Register by faxing or mailing the form below.

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KCAR Education Registration Form

NAME _____ PHONE _____

COMPANY _____ E-MAIL _____

LICENSE # _____

PAID WITH Check MasterCard Visa Cash

Credit Card # _____ CVV2# _____ Exp. Date _____

Signature _____ Date _____

COURSE NAME

COURSE DATE

AMOUNT

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TOTAL: _____